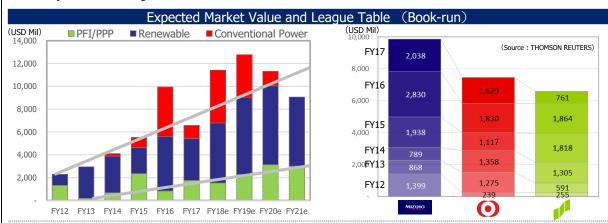


## Opportunities and Challenges in Offshore Power Generation Investment, Development and Project Support

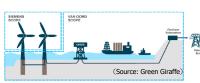
# 1. Japan's Project Finance Market



Government considers renewable energy as "Main Power Supply" and announced a policy to expand the renewable energy market in order to increase the share of renewable energy in total power generation to 22~24% in FY2030.

# 3. "Construction Risk" as the key risk

#### Example of EPC contract in Europe (Netherlands)

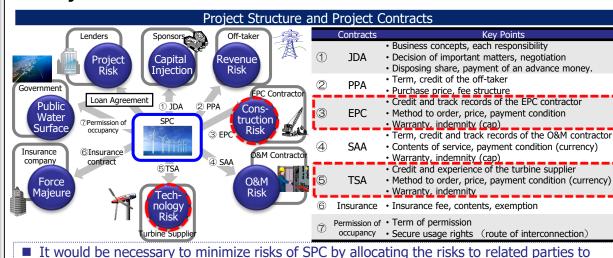


- •Under Project Gemini, wrapped up EPC contracts with 2 experienced companies.
- •Siemens was in charge of supplying Turbine, and Van Oord performed all the rest scopes.

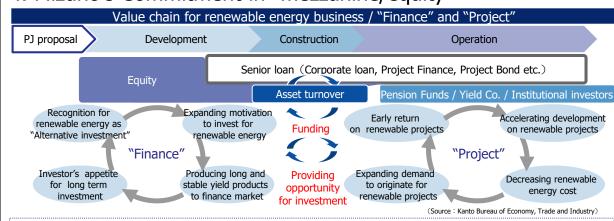
		Wrap Contract	Multi Contract /2~5 co.	Multi Contract /individual
	Form of contract	1 EPC company will undertake all risks of completion with fixed price and date	Some contractors (2-5 companies) conclude each agreement (windmill turbines, windmill base, connection, offshore electrical substation etc) and they contract with the subcontractors.	The developer will coordinate more than 100 individual contracts
■ Prevailing form of EPC Contracts in European offshore wind firm projects is not Full Tern key				

- contract but Multi Contract.
- Appropriate strategy of contracts would be a key for finance.

### 2. Project Structure



get the favorable finance conditions. 4. Mizuho's Commitment in "mezzanine/equity"



- Mizuho have started to invest mezzanine/equity in renewable energy market.
- Demands for mezzanine/equity in large offshore wind firm projects are expanding.
- The most important point is the skill to judge and verify each project.